THIS TIME NEXT YEAR

Business

KICK-START

WITH LARA YOUNG

www.larayoung.com

THIS TIME NEXT YEAR
BUSINESS KICK-START

Pre-Work

Year in Review

Your Goals

What goals did you set for your business for the past 12 months? Include those you've achieved, as well as those that you haven't (yet).

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Achievements

List everything you've achieved in your business this year:

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I am MOST proud of...

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What has worked really well?

What do you need to change or improve?

The numbers

How much revenue have you generated in your business this year?

How much profit have you made in your business this year?

How much have you paid yourself in your business this year?

What have been your MOST purchased products / services?

What have been your LEAST purchased products / services?

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The numbers - continued

Which products / services do you enjoy delivering the most?

And the least?

How many social media follwers / email list subscribers do you have?
(Write down the numbers for each plaform)

What is the BEST thing that happened in your business this year?

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Insights

What other insights do you have about your business? Or about yourself? Comment below.

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